

Employment Opportunity at GeoLine – Sales Intern (Bellevue)

Job Title

Sales Intern

Job Summary

The primary function of the Sales Intern is to generate sales leads for the outside sales representatives. In addition, the Sales Intern will populate the customer database with information about potential and present accounts in the region.

Primary Duties

- Develops lists of potential customers in the region and identifies contacts at each of these customers
- Loads customer lists into the company CRM (Customer Relationship Management) software
- Contacts customers by phone and email to gather information about the account and to determine potential sales opportunities
- Loads data about the customer into the company CRM
- Provides input on better ways to do things across the company
- May provide customer support, depending on the background of the candidate

Characteristics / Skills

- Team player and problem solver. Can-do attitude; tenacity; overcomes obstacles and set-backs
- Strong verbal communications skills with the ability to think on the fly
- Strong computer skills, particularly with Microsoft Excel and CRM database searches
- Builder: enjoys providing input on how to do things more efficiently within the sales process
- Possesses integrity and good character
- Proficient with Google applications (email), salesforce.com
- No travel is required.

Education / Experience

- College students, preferably in an engineering or technical program.
- Candidate will be considered for full-time employment as a sales rep or product support upon graduation

For more information, go to www.geoline.com/jobs

